



Fun & Helpful Information for your Enjoyment!

TEAM TIRY TIDBITS

March 2017

REAL ESTATE MARKET NEWS!

The 2017 Real Estate market is off to strong start with low inventory and strong buyer interest. Inventory levels of available homes are the lowest I have personally seen.

We are very fortunate to have a strong job market and interest in the Eau Claire/Chippewa Valley area, which continues to strengthen our market. Cheree and I are seeing a lot of buyers from all areas of the country, relocating to this area for work and to be closer to family.

Normally I consider a balanced healthy market to be 5-6 months' worth of homes for sale at a given time. For example, if our market sells on average 25 homes a month in a price range from \$150,000 - \$200,000, then 125 homes for sale would be a balanced market. Currently, we are running only at 2-8 weeks' worth of inventory in a lot of our price ranges.

For a potential seller that means..... with great marketing and help preparing your house to bring top dollar.... we can sell your house for a great price. Many homes sell with competing offers and some even over list price! The most important preparation for a seller is to get an experienced listing agent and to make sure they reach the most buyers in the shortest amount of time. More marketing, more competition and a great presentation brings sellers the best price.

If you or someone you know is looking to sell, reach out to me and I would be happy to do a market review and show you what Team Tiry offers.

Thank you,
Aaron Tiry

**We don't just List homes,
we Sell Homes!**



Is Your Family Growing?



**We'll Help You
Find the Right Fit**



WE HAVE LIFT OFF!

Our New website has launched

We are SUPER excited to announce that our NEW Website is now live!!

We have so many exciting new features....auto alerts for new listings, the ability to search for listings by a map view, a neighborhood search option and one of the most asked for items on real estate websites which is letting you know which houses already have accepted offers on them! No more emailing in to see a house only to find out it already has an accepted offer!

So head on over to TeamTiry.com to check it out!

COMMUNITY INVOLVEMENT >



Team Tiry is a Diamond Star sponsor of the **Feed my People Food Bank's Empty Bowl Fundraiser.**

This years event was held on March 2, 2017. Proceeds will help thousands of people struggling with hunger in our communities. The meal of soup, bread and dessert, features hand-crafted bowls donated by area art students and local artists!

Team Tiry donates to a different charity each month