

**Consumer Newsletter – November 2019** By Elyse Umlauf-Garneau

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## Home Improvement Joy

What home improvement projects bring the greatest joy to homeowners and the best return on their investment?

The 2019 Remodeling Impact Report (<u>https://bit.ly/35WmadA</u>) has answers.

The report, from the National Association of Realtors<sup>®</sup>, with insights from the National Association of the Remodeling Industry, looked at interior and exterior remodeling projects to determine a cost recovery estimate for representative remodeling projects and how much joy a given project brings to homeowners.

The interior projects that received Joy Scores of 10 – the top possible number – were complete kitchen renovation, closet renovation, full interior and individual room paint, kitchen upgrade, and basement conversion to a living area.

| REALTOR <sup>®</sup> rank of projects' likely value to the home for resale (highest to lowest) |
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| 1. Complete Kitchen Renovation   |
| 2. Kitchen Upgrade   |
| 3. HVAC Replacement  |
| 4. New Master Suite/Owner's Suite  |
| 5. Bathroom Renovation   |
| 6. Basement Conversion to Living Area  |
| 7. Add New Bathroom  |
| 8. Add New Bathroom  |
| 9. New Wood Flooring   |
| 10. Hardwood Flooring Refinish   |
| 11. Attic Conversion to Living Area  |
| 12. Insulation Upgrade   |
| 13. Closet Renovation  |

## Keep an eye out for Gen Z

Though a tremendous amount of attention has been paid to Millennials, it's time to keep an eye on Generation Z – those born between 1997 and 2012. Eventually they'll be flexing their muscle in the housing market, and cities need to be prepared for their arrival.

Nestpick, a search engine for mid-to-long term furnished apartment rentals in 200-plus cities around the world, recently took a look at the world's top cities to see how well they served Generation Z's interests, needs, and habits.

It started by studying a list of prominent international cities and ranked them based on 22 factors (each factor was given a score out of 100) important to this demographic group.

They included digitalization (e-banking and connectivity); how well a city serves Gen Z's principles (social equity, internationalism, and climate commitment); leisure (e-gaming, events, and concerts); and business – the entrepreneurial spirit fostered by a city. The top five cities for Gen Z:

- 1. London
- 2. Stockholm
- 3. Los Angeles
- 4. Toronto
- 5. New York

The other Canadian cities that made the list were Vancouver (#10), Montreal (#15), and Ottawa (#42).

The other U.S. cities that made the list include, San Francisco (#8), Seattle (#20), Boston (#21), and Chicago (#27).

The top five cities prepared for Gen Z's digital needs:

- 1. Seoul
- 2. London
- 3. Boston
- 4. Stockholm
- 5. Los Angeles

Berlin, Tokyo, Perth, Australia and Wellington, New Zealand were among the other international cities that ranked in the top 50.

See the complete study: <a href="https://bit.ly/2lJp6aX">https://bit.ly/2lJp6aX</a>



## Boozy cupcakes, a new purpose in life

Who said there are no second acts?

Finding himself bored with retired life, 93-yearold Ray Boutwell launched Boozy Cupcakes in Vorhees County, New Jersey.

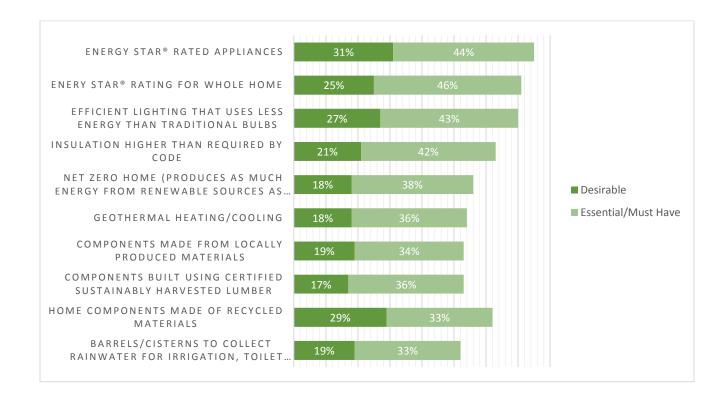
Running the bakery that specializes in boozeinfused cupcakes has given him a purpose in life and, he says, "keeps the obituary away." Boutwell tapped his home equity to fund the bakery and he's signed a lease for space next door to expand the business.

Cheers to second acts.

See a CBS story for more on Boutwell's business here <u>https://bit.ly/2N3Uz1x</u> and here <u>https://cbsn.ws/32N9tA9</u>.

## Green home features Millennials want

If you're thinking about renovating with future Millennial buyers in mind, green upgrades may serve you well. The National Association of Homebuilders' (<u>https://bit.ly/2oRwoLh</u>) *What Home Buyers Really Want*, shows the green features most important to this generation.



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